

**NUCLEUS INSIGHTS** 

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#### Introducing today's speakers







Certified Financial Planner (CFP)

Years of "making the complex, simple" for clients of:

AMP Financial Planning

Mercer Financial Advice

Akambo Private Wealth



- Co-author with Ross Garnaut of The Great Crash of 2008 and editor of the Garnaut Climate Change Review
- Chief Economics editor and Founder of the Diplomat magazine
- · Chief Editor of highly read MacroBusiness blog
- Responsible for Mining & Energy, Big Data



Head of Quantitative Strategy



Founding partner and Head of Investment Research









Nucleus Insights : Commodities outlook

#### Agenda

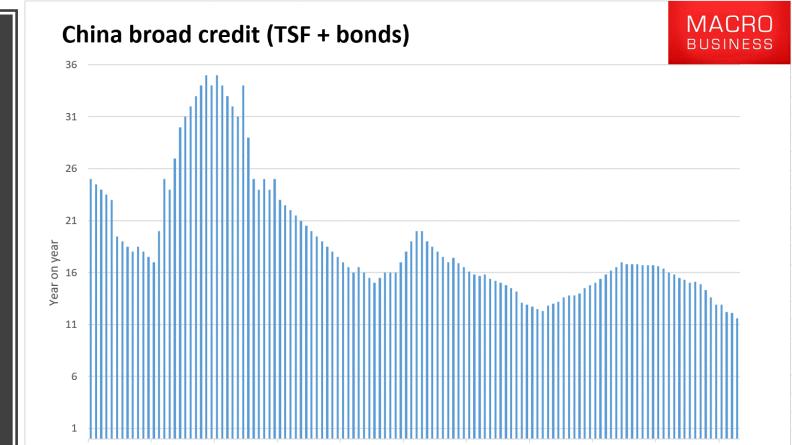
- The state of play
- Trade wars: Grand bargain or explosion for US and China?
- Iron ore, coal, metals and oil outlooks
- The investment cycle and valuations
- Investment implications







### Demand (macro)



2013

www.macrobusiness.com.au

2016

2017



David Llewellyn Smith Tim Fuller Damien Klassen

2011

2010

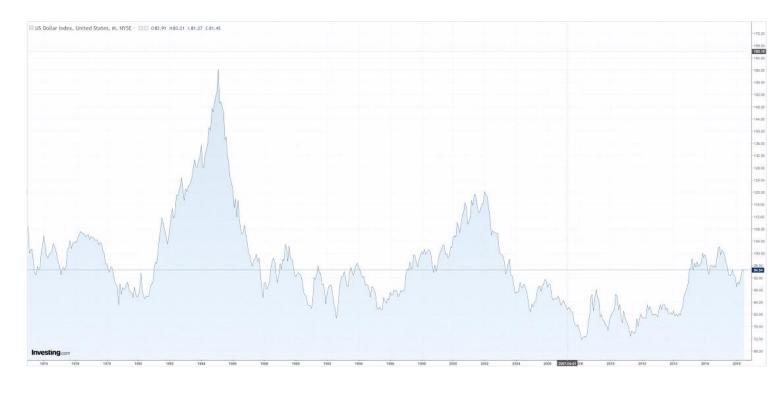


2014





# **US** Dollar



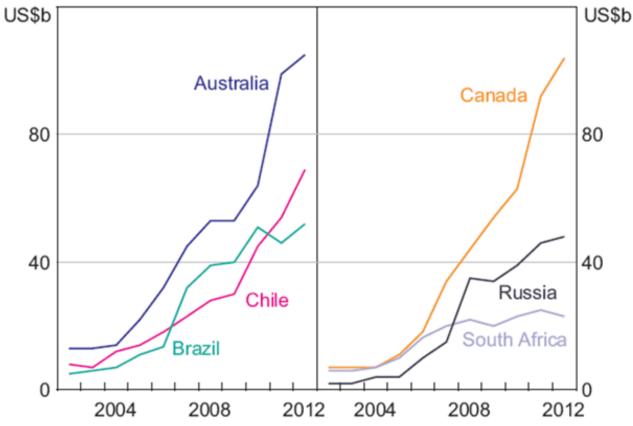






# Supply (micro)

#### Minerals Investment Projects\*



\* Stock of minerals projects from the pre-feasibility stage through to construction; excludes energy (oil, coal and gas) projects Source: Engineering and Mining Journal annual survey of mining investment (various years); RBA





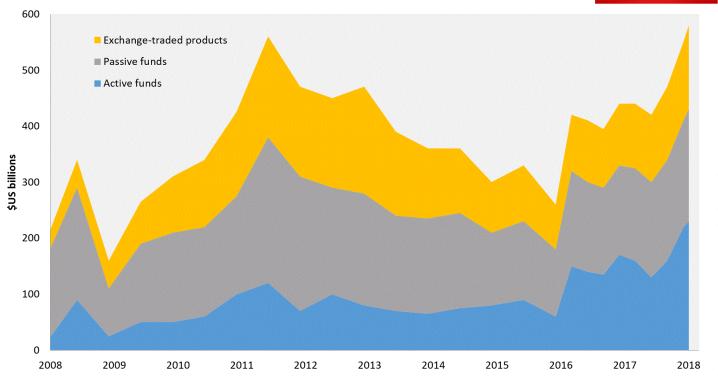


# Inventories

#### **Commodity financial products AUM**

Source: Citiba





www.macrobusiness.com.au









#### Trade War

- China over barrel as trade and capital account attacked.
- Poor options: Will make Chinese slowdown worse and possibly trigger crisis if it eases monetarily into the slowdown.
- The answer is fiscal.







### Types of Companies

- Explorers
- Under Construction
- Marginal Producers
- Tier 1 Producers







### Mining Economics

- Cost per tonne Mined
- Ratio of Ore to overburden
- % of metal in ore
- Distance to travel
- Milling costs







#### Mining Economics

- Companies make 1 or 2 big decisions once every 5 years
- Very little control over outcomes
- Hard to judge success







#### Quant Factors

- Quant not good at resources if you use the traditional factors
- Down is up and up is down
- Good at company identification
- Capex a key indicator





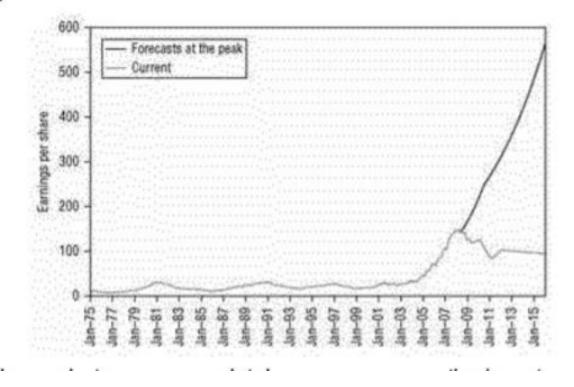


#### Quant Factors

Don't trust the forecasts

#### **EXHIBIT 10.1** World Mining Sector Earnings and Forecasts

Source: GMO.







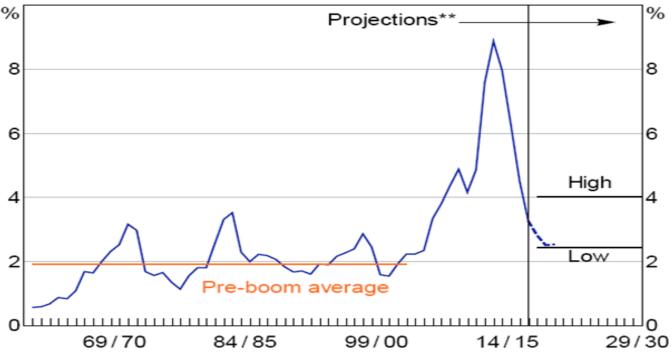


#### Capex

#### Cycles are long

#### Mining Investment Projections\*





- Dashed line is Feb 2018 SMP forecasts
- \*\* High and Low scenarios reflect different assumptions on the mining sector's long-run share of total output

Sources: ABS; RBA







## Implications for investment

- Bulk commodity prices still to weaken
- Rising US inflation and \$
- Falling AUD
- Reduced / Increased Chinese capital flow

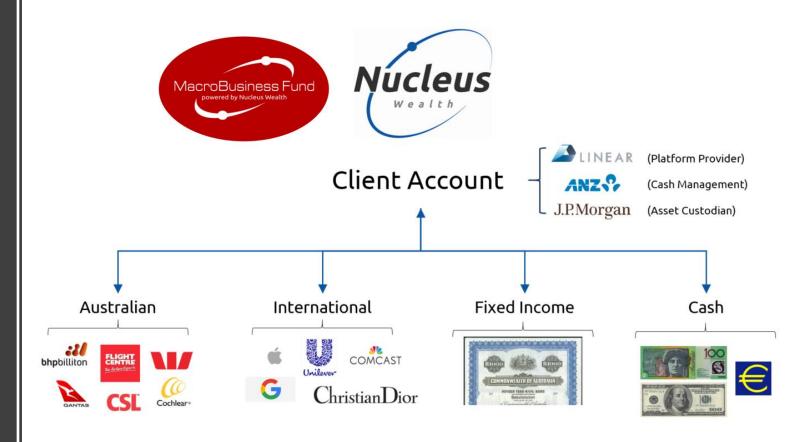
David Llewellyn Smith Tim Fuller Damien Klassen







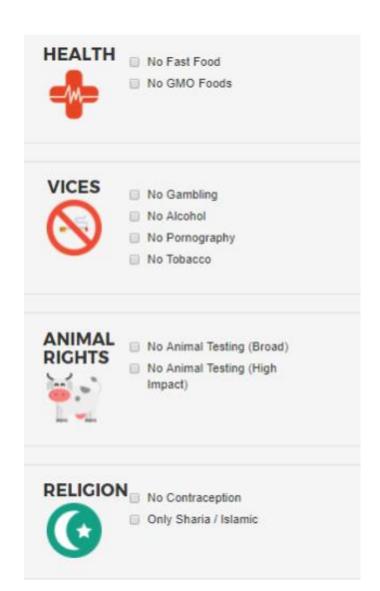
## Investing with Nucleus Wealth

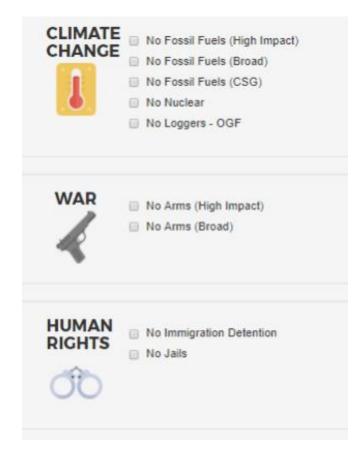






## Investing with Nucleus Wealth







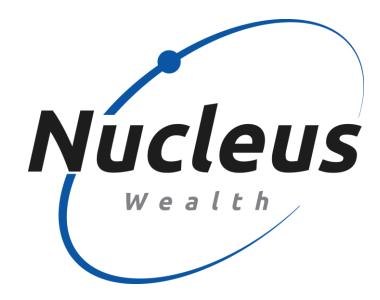


## Investing with Nucleus Wealth

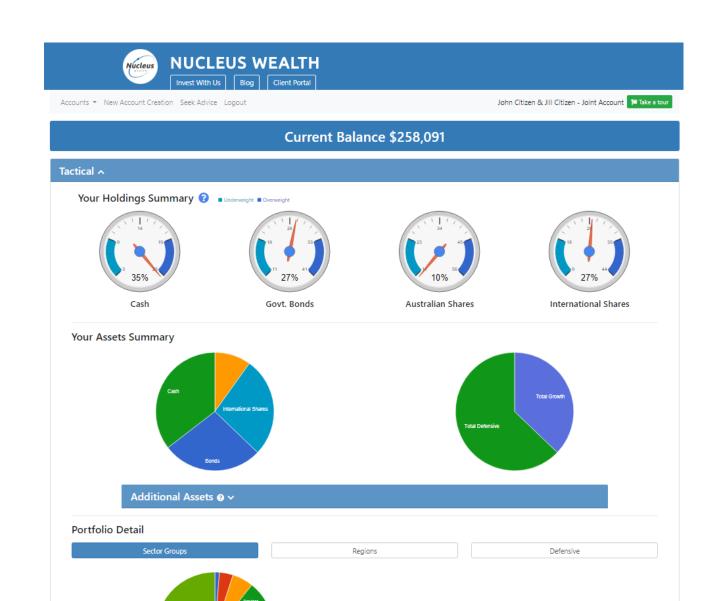
- Complete investment solution
- 19 individual ethical screens
- Experienced investment managers
- Completely transparent

- Lower fees as we get rid of the multiple layers of middle-men between you and your money
- Tax effective





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#### Keep your investment goals in focus.

1300 623 863

