

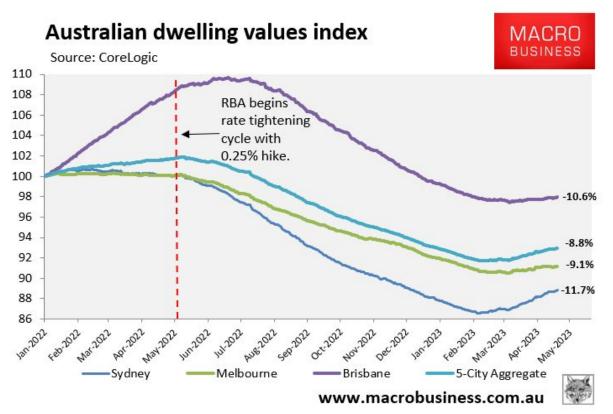


WHAT HAPPENS WHEN A NASCENT HOUSING BOOM MEETS A MORTGAGE CLIFF

Agenda:

- Prices rebounding
- Interest rates already falling??
- Mortgage cliff impact biggest unknown

House prices rebounding



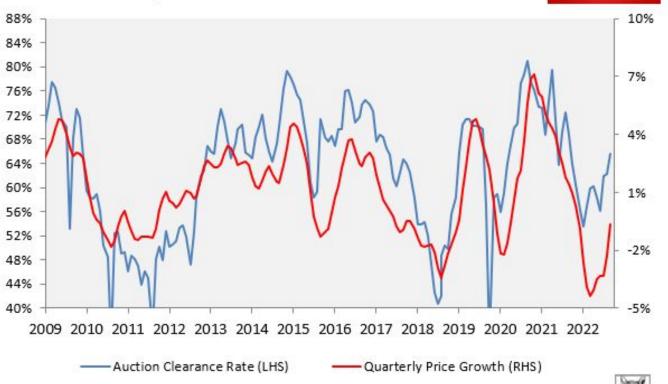
- CoreLogic's daily dwelling values index has rebounded by 1.4% since bottoming on 7 February.
- Sydney has driven the rebound (+2.6%).

Auction clearances have rebounded

Capital City Auction Clearance Rate vs Price Growth

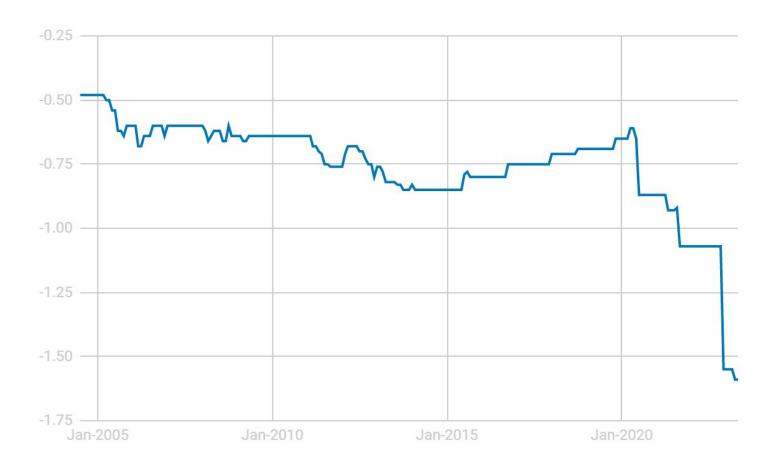
Source: CoreLogic



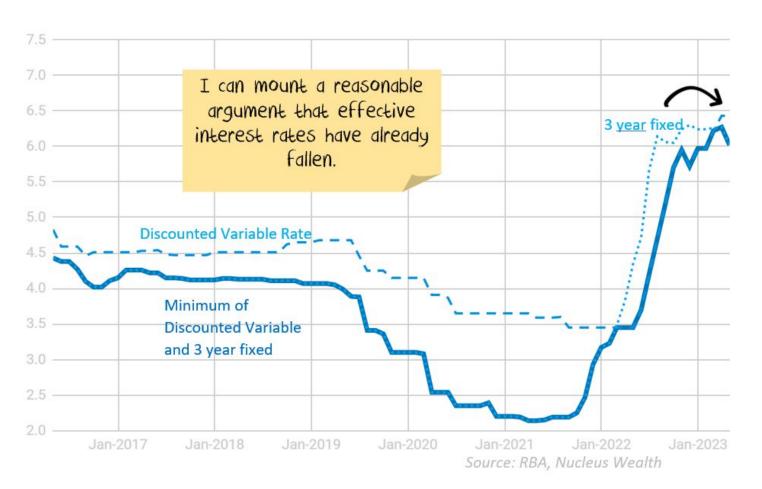


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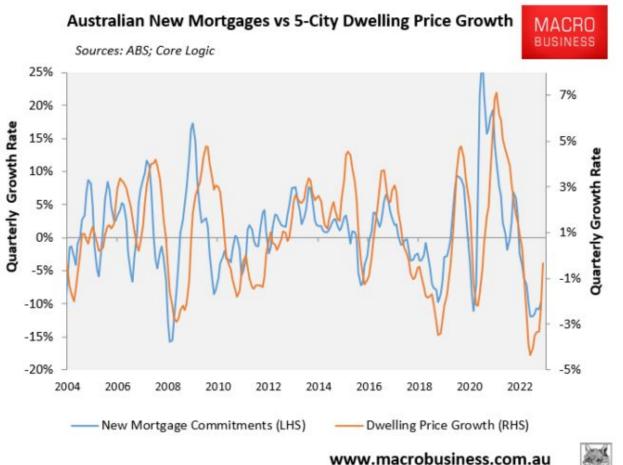
Record discounts for qualified mortgage holders



Interest rates have... fallen?

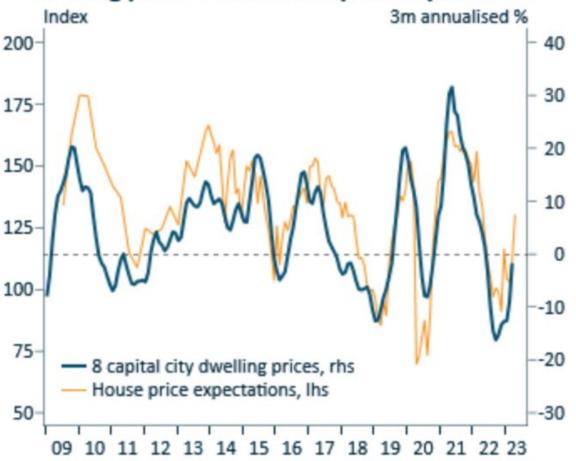


New mortgage growth is rebounding (but still weak)



House price expectations rising





Mortgage Cliff arriving

Exhibit 5: Fixed rate maturities accelerate noticeably in 2Q23



Source: RBA, Morgan Stanley Research

Viewer question of the week:

Has the housing bust got further to go or are we in for another boom?

Drop your answers in the comments

House price outlook strong for 2024

- The RBA will likely cut interest rates late this year, which will increase borrowing capacity and mortgage demand.
- APRA will likely follow by cutting its mortgage serviceability buffer from 3%, which will further increase borrowing capacity and demand.
- Record immigration will increase housing demand, both to buy and rent.
- Housing construction will fall, owing to builder collapses and ongoing materials price increases.
- The rental market will tighten further, prompting more people to purchase.
- Foreign buyer demand is rising, led by China.
- Impact of mortgage cliff/bankruptcies is the biggest unknown, could knock it off kilter

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