



THE WEIGHT IS OVER: CAPITALISING ON THE BOOMING WEIGHT LOSS DRUG INDUSTRY

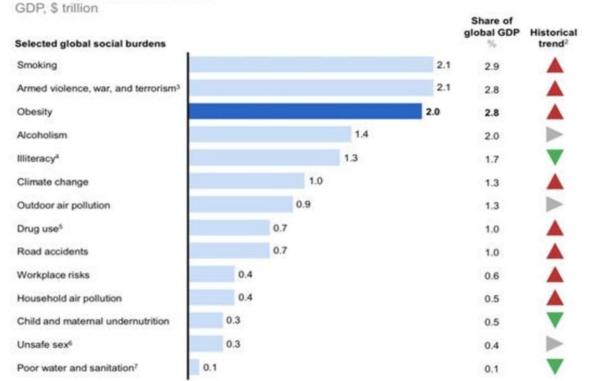
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The Magnitude of the Problem

Obesity is one of the top three global social burdens generated by human beings

Estimated annual global direct economic impact and investment to mitigate selected global burdens, 2012¹

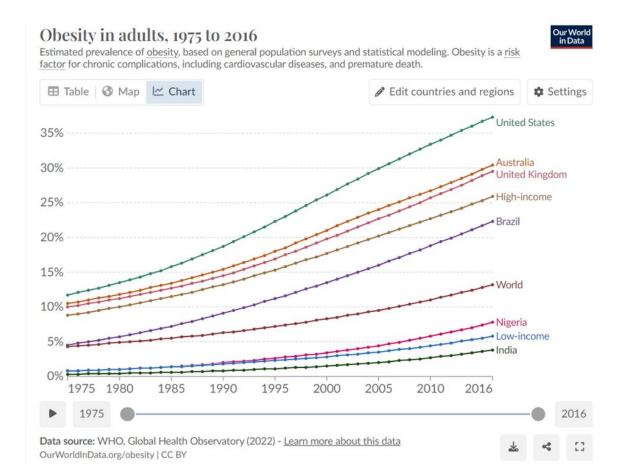


The Cost

The total cost of treating illnesses related to obesity will be an estimated \$4 **Trillion per year**,

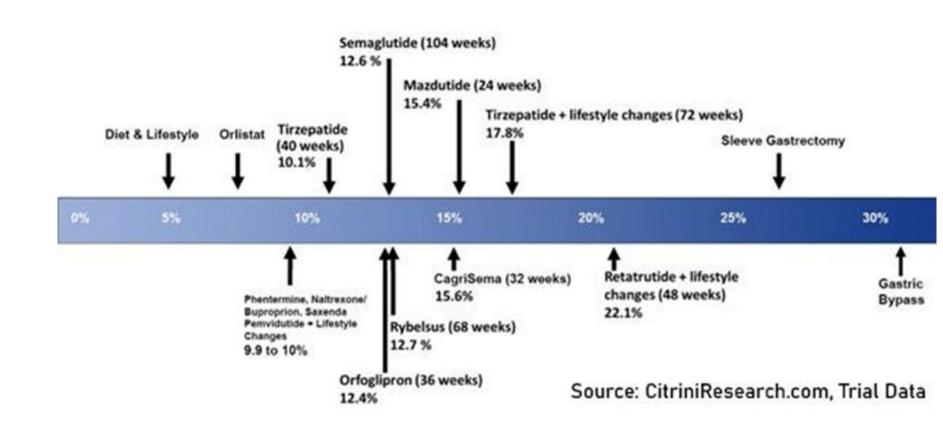
which is about how much the COVID-19 pandemic cost the world in health care expenses in 2020.

Obesity is a growing issue



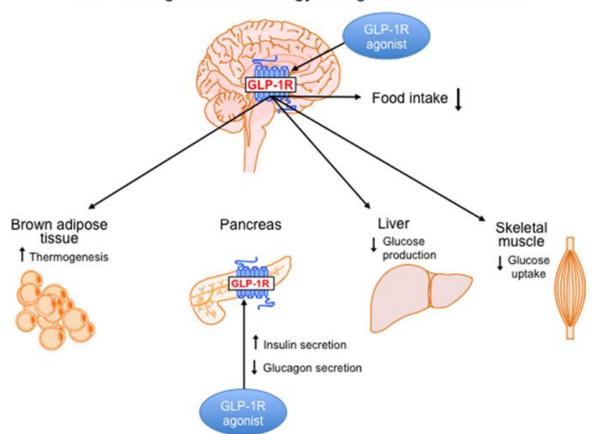
Overall, per the CDC, obesity in the US affects 100 million (42%) adults and 15 million (20%) children and accounts for ~\$147 billion in annual health care costs.

Weight Loss: the Options



How does it work

GLP-1R regulation of energy and glucose metabolism



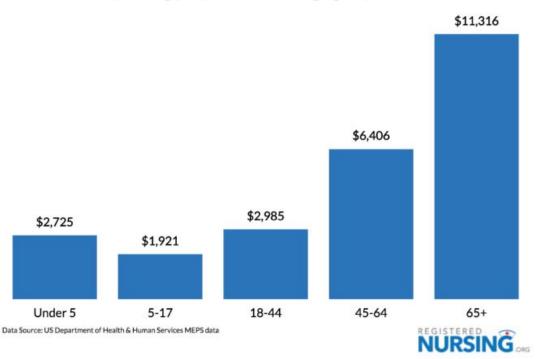
Pros & Cons of GLP-1 Agonists

Pros	Cons
GLP-1s are natural chemicals that don't last long within the human body Slows down a existing pathway doesn't block key brain receptors with adverse side effects (Zimulti)	Not all fat lost (40% muscle lost) 50% weight regained if discontinued Expensive, not universally covered by US health insurance
 Adverse symptoms relatively mild (gastro-intestinal) no hypoglycaemia Substantial health benefit (cardiovascular/Diabetes) Once a week therapy	No oral version currently (Injectable) Pancreatitis/Thyroid cancer implications unknown

Health Spend by Age

Average Health Spending by Age in the United States

Spending per year based on age group (2016)



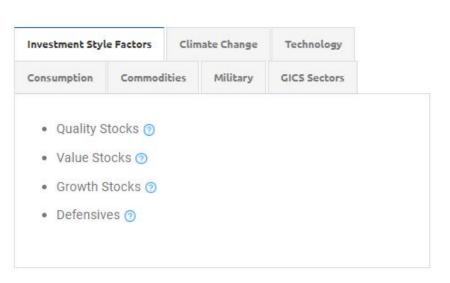
Personalise Your Portfolio

Screens Tilts

You can <u>exclude</u> the below to customise your portfolio

You can <u>add</u> the below to customise your portfolio

Climate Change	War	Human Rights	Health	Vices
Animal Rights	Religion	Asset Class	Thematic	
	Ž.	rst Offenders) (
No Fossil F		or Fracking ①		
 No Coal Se 				
No Coal Se No Nuclear	r Power 👩)		



The Duopoly has done well







Account Selection

Investment Choice

Build Your Portfolio

Ethical Overlay

Review
Applicants
Bank Details
Compliance
Final Review

Risk Profile

Build Your Portfolio

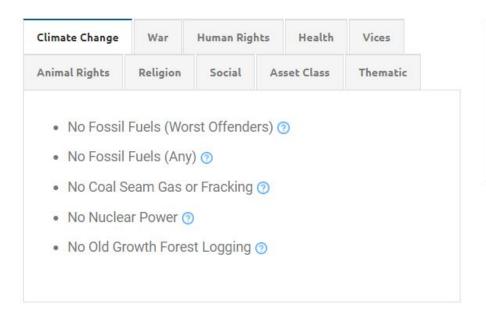
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ortfolio Tilts ⑦		
Quality Stocks ⑦	Value Stocks ⑦	Growth Stocks ②
Dil & Gas Stocks ①	Gold Stocks ①	Agribusiness ②
arge Technology Stocks 🧿	Cloud Computing Stocks ③	Robotics/Al ③
video Gaming 💿	Cybersecurity ①	Clean Energy ⑦
pefensives ⑦	Battery Supply Chain ①	Nuclear Power ③
efense Contractors ①	Travel ①	Luxury Goods ①
ogistics ⑦	Global Communication Services ②	Global Consumer Discretionary ②
Slobal Consumer Staples ⑦	Global Energy ①	Global Financials ①
Global Health Care 🕜	Global Industrials ⑦	Global Information Technology ①

CUSTOMISE YOUR PORTFOLIO

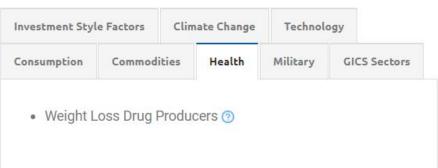
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Tilts

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CUSTOMISE YOUR PORTFOLIO

Screens

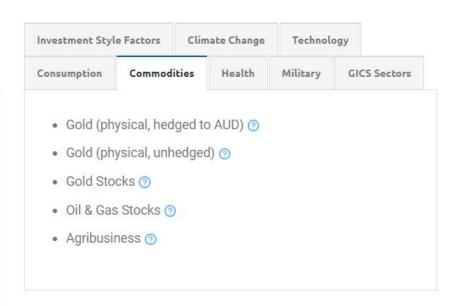
You can <u>exclude</u> the below to customise your portfolio



- No Undemocratic Countries ②
- No Morally Repressed Countries (Worst Offenders)
- No Morally Repressed Countries (Any)
- No Immigration Detention ②
- No Jails ??
- Lack of Gender Diversity (Worst Offenders) ?
- Lack of Gender Diversity ②

Tilts

You can add the below to customise your portfolio



Investment Implications

Drug Manufcturers

- + Eli Lilly
- + Novo Nordisk
 - + Amgen
 - + Pfizer

Social

- + Dating Apps
- +/- Gyms
 - + Luxury goods (LVMH, Moncler)
 - Wellness industry (Herbalife)

Other Health providers

- +/- CPAP providers (Resmed)
 - Diet Industries (Weight Watchers *)
 - Surgical Service (Teleflex)

Food Providers

- Fast Food (Yum Brands)
- Restaurants (Darden)
- Drinks (Pepsi/Coca Cola/Beer companies)

Viewer question of the week:

Will weight loss drugs become a major investment theme?

Drop your answers in the comments

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