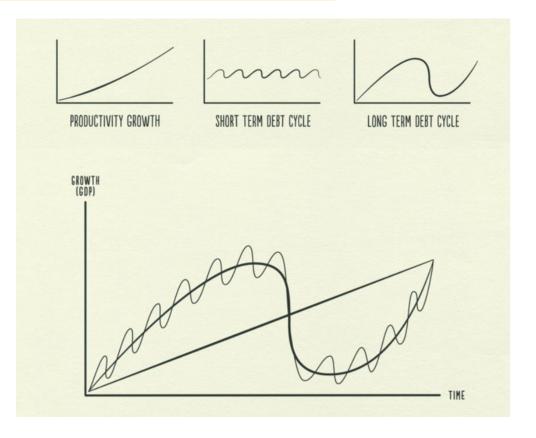




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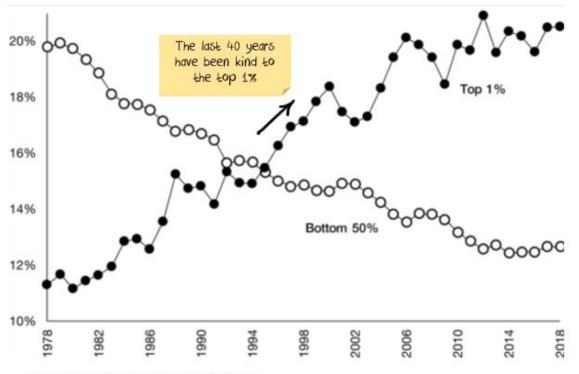
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Long Term Trends: Introduction



Long Term Trends: 1. Inequality

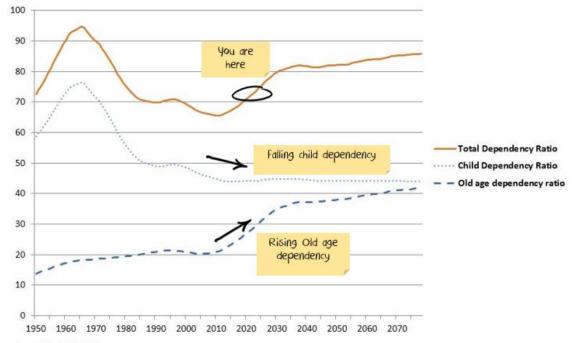
Share of US income: Top 1% vs Bottom 50%



Source: Nucleus Wealth, Emmanuel Saez and Gabriel Zucman

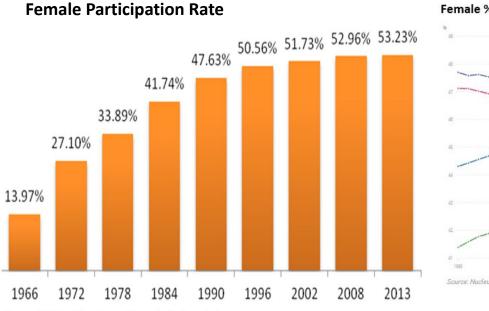
Long Term Trends: 2. Demographics

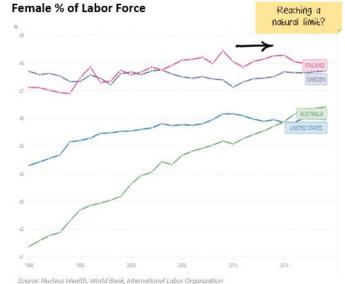
Dependency ratios in the U.S. over time



Source: Nucleus Wealth, US Census

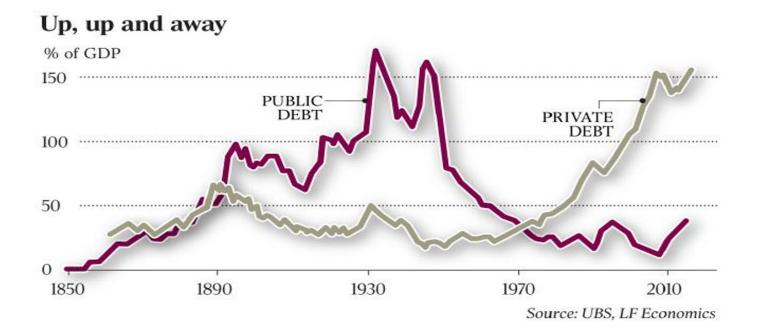
Long Term Trends: 3. Female Participation





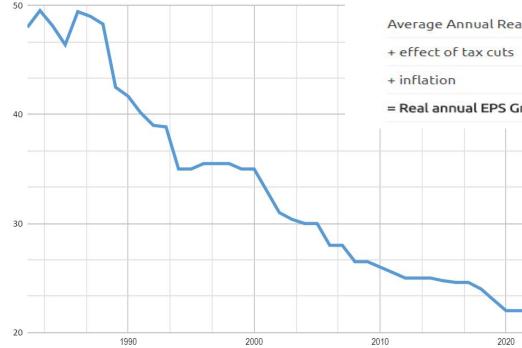
Source: US Equal Employment Opportunity Commission

Long Term Trends: 4. Rising Debt



Long Term Trends: 5. Falling Taxes

Median OECD Corporate tax rate



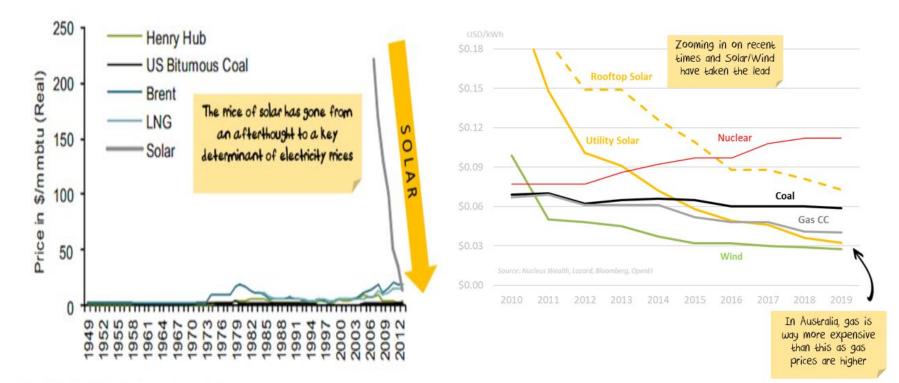
Average Annual Real pretax EPS growth	2.0%
+ effect of tax cuts	1.3%
+ inflation	2.8%
= Real annual EPS Growth	6.1%

Long Term Trends: 6. Rising Trade



Source: World Trade Organization, and World Bank GDP estimates

Long Term Trends: 7. Energy Costs



Source: EIA, CIA, World Bank, Bernstein analysis

Long Term Trends: 7. Energy Costs

Levelized Costs (USD/kWh)	Levelised Cost Ex Fuel	Fuel	Total	
Onshore Wind	\$ 0.03		\$ 0.03	Utility solar and wind
Utility Solar	\$ 0.04	10	\$0.04	the cheapest option
Natural Gas @\$3/mmBtu	\$ 0.02	\$0.02	\$0.04	are arequeer option
Natural Gas @\$6/mmBtu	\$ 0.02	\$ 0.04	\$0.06	
Coal @ \$50/Ton	\$ 0.04	\$0.02	\$0.06	
Coal @ \$75/Ton	\$ 0.04	\$ 0.02	\$0.07	
Utility Solar + partial battery	\$ 0.07		\$0.07	Ast alles a sull.
Coal @ \$100/Ton	\$ 0.04	\$ 0.03	\$0.07	And adding a partial
Natural Gas @\$9/mmBtu	\$ 0.02	\$ 0.06	\$ 0.08	battery to offset the
Utility Solar + full battery	\$ 0.09		\$ 0.09	evening load is now at
Offshore Wind	\$ 0.10		\$0.10	parity with other costs
Nuclear	\$ 0.10	\$ 0.01	\$0.10	purey when vener cover
Source: Nucleus Wealth Lazard Bl	oomhera Onen El			

Source: Nucleus Wealth, Lazard, Bloomberg, Open El

Long Term Trends: Summary

- Inequality
- Demographics
- Women in Workforce
- Rising Debt
- Falling Taxes
- Rising Trade
- Falling Energy Costs



What Megatrend have we missed?

Drop your answers in the comments

Investment outlook: Tactical Asset Allocation

- Will the historic bull market end in an historic bear market?
- Managing downside risks
 - Bond / Equity sequencing
 - Earnings downgrades
- Positioning for the up-cycle
 - Energy prices peaking
 - China the new Japan
 - Onshoring: higher cost manufacturing followed by lower cost
 - Automation productivity gains
 - Currency hedging
 - Inflation down first. Question marks on up again.



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