



POWERING PROGRESS:

NAVIGATING THE SEMICONDUCTOR SECTOR'S TRANSFORMATION

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Agenda:

- Info Tech largest sector globally. 23%. Doesn't include Google, Meta, Amazon
- Equal largest part of Info Tech is semiconductors. No Aust exposure
- Should you have exposure, what is it,

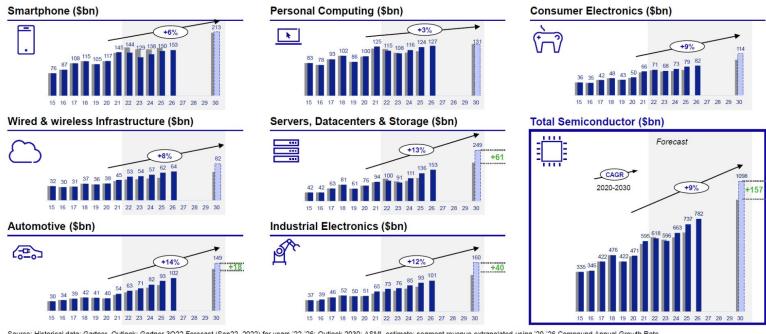
Agenda:

- Chip Intellectual Property (IP) Cores
- Electronic Design Automation (Altium, Cadence) Tools
- Specialized Materials (in commodities sector)
- Wafer Fab Equipment (ASML, Applied Materials, KLA)
- "Fabless" Chip Companies (Apple, Qualcomm, NVIDIA, Amazon et al)
- Integrated Device Manufacturers (Memory, Logic, Analog)
- Chip Foundries (TSMC, Samsung)
- Outsourced Semiconductor Assembly and Test (OSAT)

Growth: AI to hit \$100b in 2024

Semi end markets expected to grow 9% through 2030

All markets contributing; Datacenter, Automotive and Industrial expected to outperform



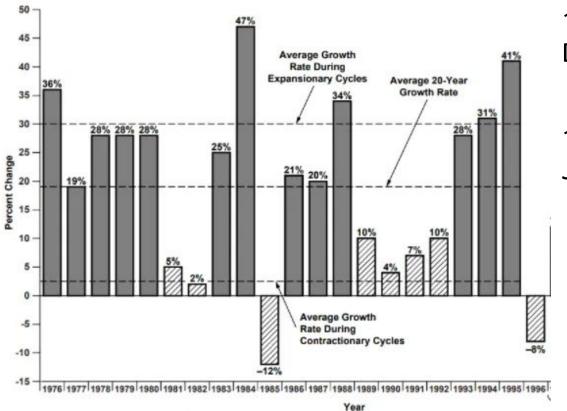
Source: Historical data: Gartner. Outlook: Gartner 3Q22 Forecast (Sep22, 2022) for years '22-'26; Outlook 2030: ASML estimate; segment revenue extrapolated using '20-'26 Compound Annual Growth Rate (CAGR). Some deviations from this methodology due to expected growth profile differences across the decade

CMD 2021 CMD 2022 CMD 2022 - extrapolation

History:

- Volatile sector. Only as good as your latest hit
- Very cyclical. Build massive factories, flood the market, prices down, then gradually rise
- 1960/70s US Dominant
- 1980s Japan
- 2000s Taiwan
- 2020s China?

Growth has been incredible over time, but wildly volatile

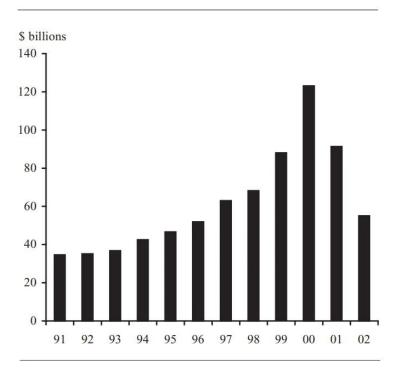


1960/70s US **Dominant**

1980/90s rise of Japan

Telecommunications companies also got into the game for 2000

FIGURE 4
CAPITAL SPENDING BY PUBLICLY TRADED
TELECOMMUNICATIONS SERVICE PROVIDERS

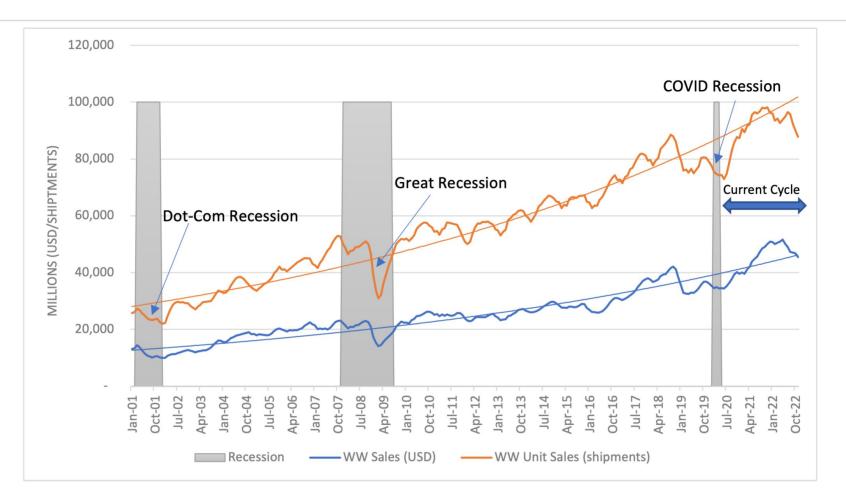


2000: Telcos demand doubling every 100 days

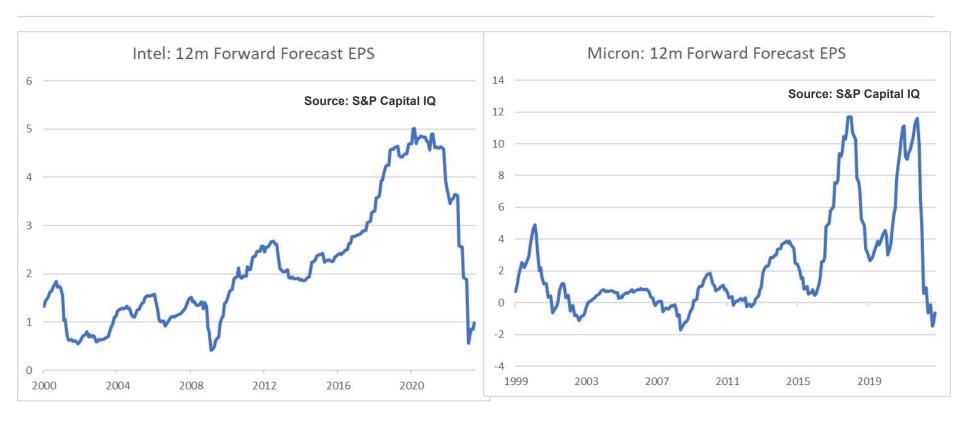
2020: AI demand doubling every 3 months

Source: Compustat and author's calculations.

90s/2000s rise of Taiwan & Korea. 2020s rise of China?



Chip Cycles:



Change in Progress

Pre 1980s technology progress

Government (military) Business Consumer

Post 2000s technology progress

Government (military) Business Consumer

Only as good as your latest hit:

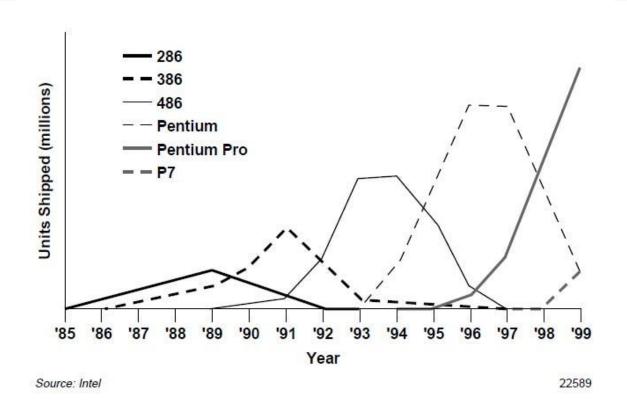
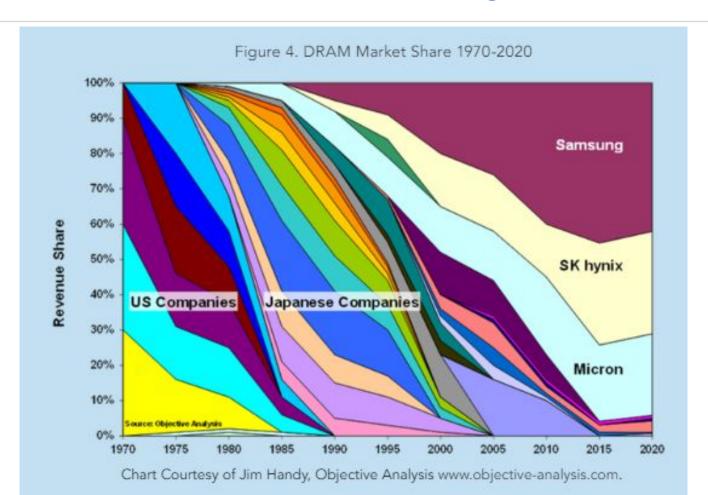
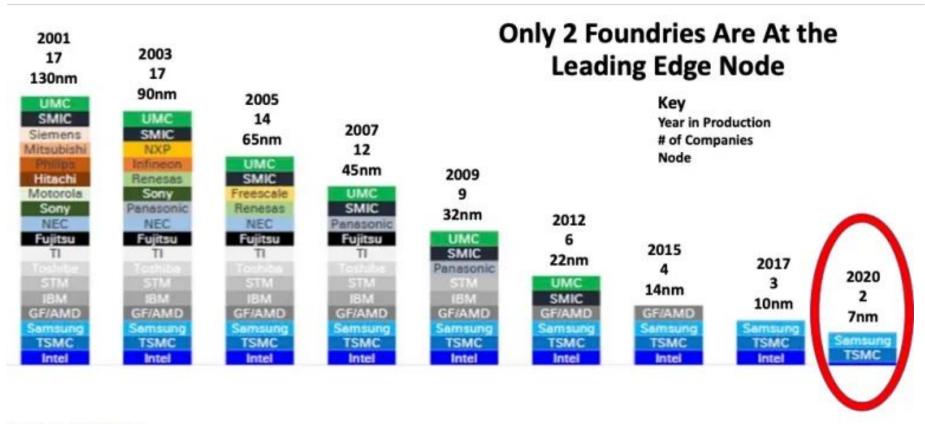


Figure 1-25. Product Lifecycle for Intel Processors

Market structure changes:



Market structure changes:



Source: Deutsche Bank, IBS Consulting

NVIDIA: Moore's law as a fractal

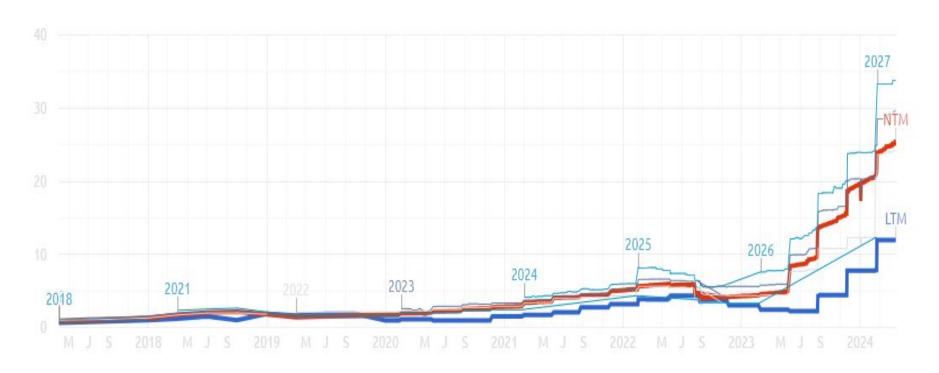
INTERCONNECT DETAILS

Where are we today?

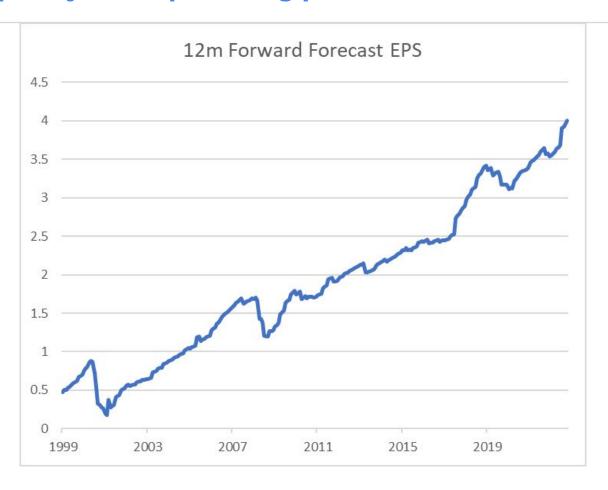
Metric	IB/Eth	NVL	НВМЗ
Bandwidth (TBps)	0.8	7.2	36
B/W Ratio	1	9	45
Reach	150m	1.5m	0.005m
Power Eff. (pJ/b)	20	5	5
Cost Eff. (\$/Gbps)	0.5	0.05	(almost) Free

NVIDIA: Booming earnings

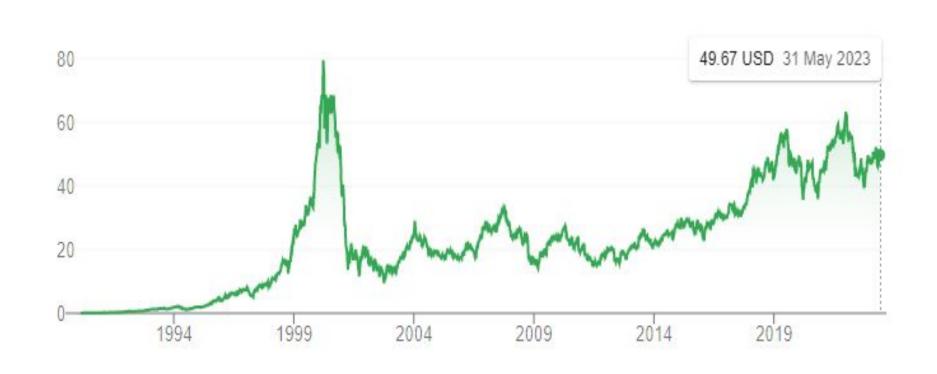
EPS Forecasts history ①



Cisco: quality stock providing picks and shovels to the internet



Cisco: Still below 2000 share price peak



Agenda:

- Nvidia is not standing still and will continue to offer new products.
 Namely, the upcoming B100, which will help increase the supply of compute for AI meaningfully.
- However Nvidia the stock is now climbing one of the highest walls of worry ever. The market is concerned about its competitive positioning, peaking revenue, and many other hard-to-solve debates. There will be growing pains.
- Proposing new models

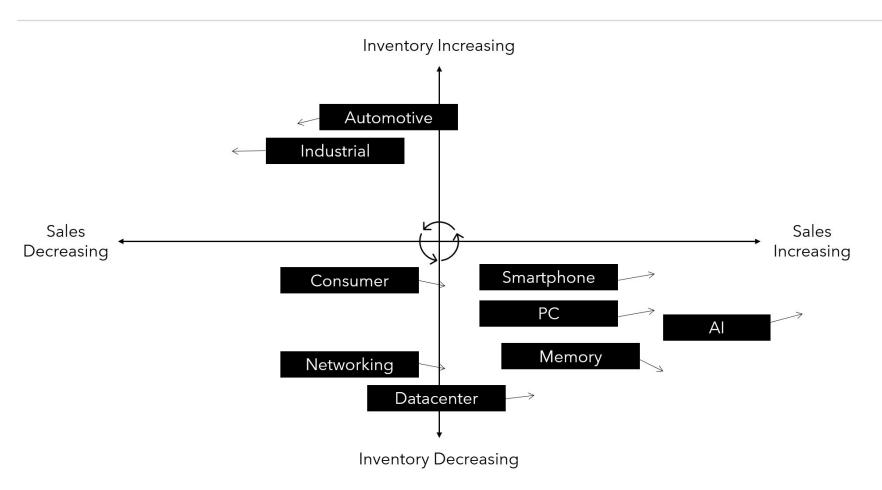
Differences:

- Don't have the debt today...
- Rates are rising
- Overbuild similar

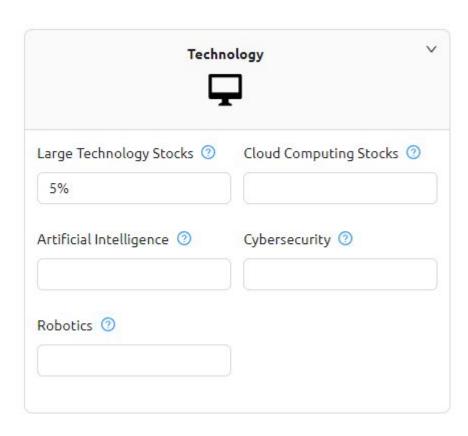
Geopolitics:

- US chips
- China
- Europe

Current Cycle:



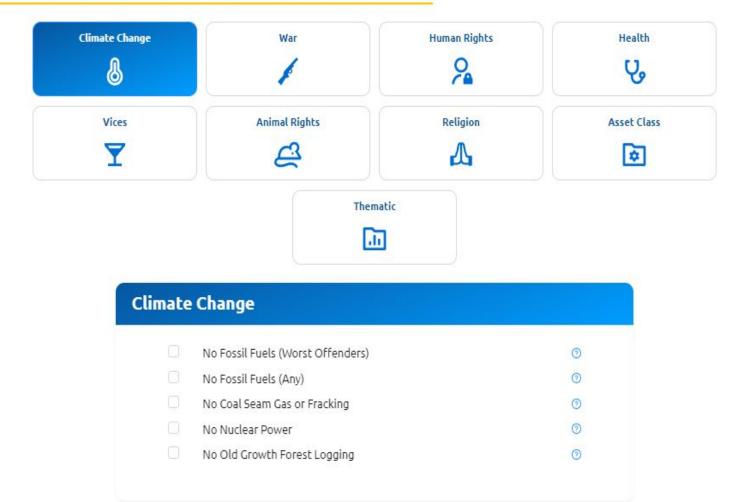
How to invest:



Investment outlook:

- A little expensive
- Fundamental demand improving, AI booming
- Government subsidies key
- Not a bubble yet. Falling interest rates + more debt and it can be
- Productivity will be real
- Leadership is changing
- Dangerous to be out of the sector

Choose themes to screen from your portfolio away from (i.e. remove stocks)





Account Selection

Investment Choice

Build Your Portfolio

Ethical Overlay

Review
Applicants
Bank Details
Compliance
Final Review

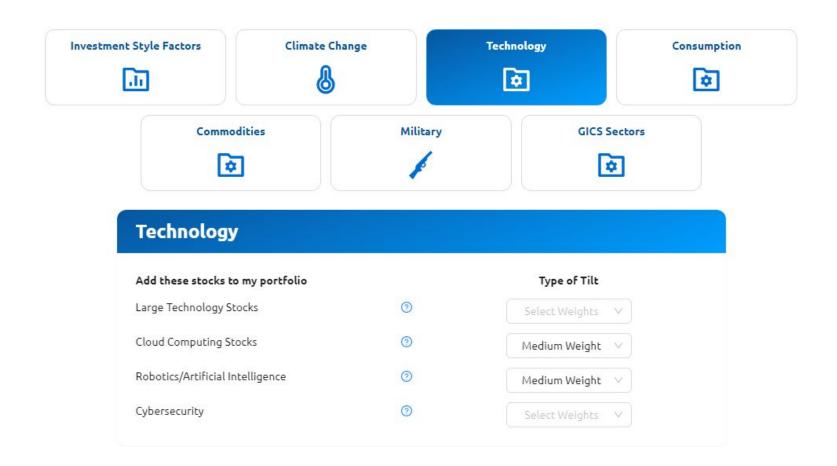
Risk Profile

Build Your Portfolio

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	→
Value Stocks ①	Growth Stocks ①
Gold Stocks ③	Agribusiness ①
Cloud Computing Stocks ①	Robotics/AI ⑦
Cybersecurity ⑦	Clean Energy ③
Battery Supply Chain ①	Nuclear Power ③
Travel ⑦	Luxury Goods ③
Global Communication Services ②	Global Consumer Discretionary ②
Global Energy ①	Global Financials ⑦
Global Industrials ⑦	Global Information Technology ②
	Cloud Computing Stocks ② Cybersecurity ③ Battery Supply Chain ③ Travel ③ Clobal Communication Services ③ Global Energy ③

Alternatives:



Market Size:

- Start with \$200b on Hyperscale capex.
- Say it goes to \$500b in short order i.e. +300b.
- 55% to data centres. Rest to other factors. +160b
- Data centres make 30%+ margins. So +110b
- Say 55-60% on servers (rest on power, networking, staff, infrastructure). So +65b
- Proportion of server cost. Say 20% (optimistic). = +15b on AI Chips

Viewer question of the week:

Are semiconductors at the start of a boom or in the middle of a bubble?

Drop your answers in the comments

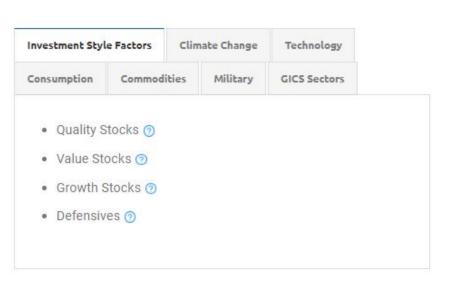
Personalise Your Portfolio

Screens Tilts

You can <u>exclude</u> the below to customise your portfolio

You can add the below to customise your portfolio

Climate Change	War	Human Rights	Health	Vices
Animal Rights	Religion	Asset Class	Thematic	
No Fossil F	Fuels (Wo	rst Offenders) (
 No Fossil f 	Fuels (Any)		
 No Coal Se 	eam Gas o	r Fracking 🕖		
No Coal Se No Nuclea		-		



Investment Outlook

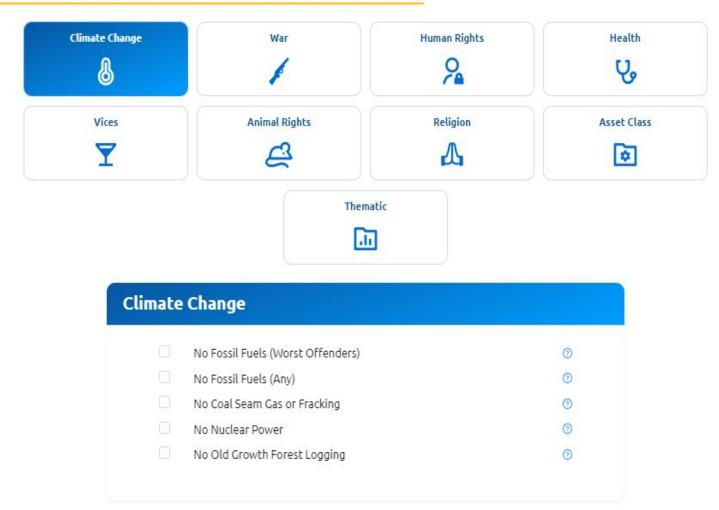
• Benefitting:

- Big tech. Cloud computing. Chip makers
- Quality stocks. Monopolies. Oligopolies.
- Healthcare / high service cost businesses
- Defense
- Interest rate sensitive?

Suffering

- Value stocks
- Intermediaries
- Broadly competitive industries
- Disruptable industries

Choose themes to screen from your portfolio away from (i.e. remove stocks)



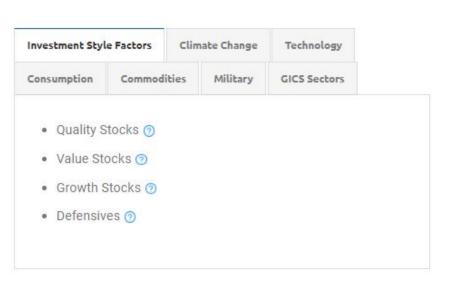
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